

IT DOESN'T COST YOU ANY MORE TO USE OUR SERVICE; IT USUALLY COSTS YOU LESS!

The purchase price of a home includes the listing agent fee and the selling agent fee.

If two brokers get paid from the money you bring to the table - One of them should be working for you!



I'm Ronn Huth, owner of Buyer's Choice Realty. I helped bring buyer representation to the Boston Area in 1990. I started in real estate in the late 1980's working in an office that worked only for sellers (like all real estate firms back then). I started my own company in 1990 to represent buyers only, and reversed the industry concept by working for buyers as clients and sellers as customers. Since then, my agents and I have helped many delighted home buyers get the home of their dreams and save them time, money, frustration, and uncertainty in the process.

I personally chose to be an Exclusive Buyer's Agent (EBA) because of the integrity, simplicity, and specialized focus of the approach. The *simplicity* of working always and only for home buyers, the *integrity* of never having to compromise our loyalty, and the ability to *focus* only on the one side of the transaction has given me deep satisfaction and a great passion for what we do.

By not listing property, we can purposefully limit our workload to fully focus on our buyer's needs. We have no vested interest in any property a buyer decides to purchase and we will show all properties, even those For Sale By Owner. We provide and interpret data to help a buyer understand market conditions and determine an offering price. We then fully negotiate for the buyer as an advocate. We are real estate counselors, investigators, and negotiators. We are not a salespeople.

In those rare cases when the property proves to be a bad purchase, we quickly and gladly help the buyer cancel the contract and walk away getting their deposit money back.

I am a past Realtor Board President and have established positive relationships with other real estate companies and find my background, experience, and relationships helpful in negotiating for buyers. And of course, the satisfaction of seeing a buyer achieve their home purchase is absolutely amazing.

We have never had a disgruntled buyer, and as we get into the process, many buyers ask, "*Why would anyone buy a home and other way?*" Why would you? We are proud of the fact that our buyers walk away from the closing table with a home they bought and not one they were sold.

OUR DIFFERENCE IS YOUR ADVANTAGE

There are times when you need someone to represent you - and only you.

Buying a Home is one of those times!

Call or Text me personally at 978-979-7800 with any questions.

www.BuyersChoiceRealty.com